

Impact of Social Media on Women: A Behavioural and Sociological analysis of the Society



The Society and People

1-14

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Abstract

This study investigates the multifaceted impact of social media on women's behaviour within contemporary society, focusing on psychological, sociological, and cultural dimensions. Drawing from interdisciplinary frameworks and recent empirical findings, the analysis explores how platforms such as Instagram, WhatsApp, and YouTube shape identity formation, self-perception, and social participation among women. The research highlights both empowering and detrimental effects—ranging from increased civic engagement and digital entrepreneurship to heightened exposure to body image anxiety, cyberviolence, and performative social norms. Particular attention is given to the role of algorithmic visibility, peer validation, and cross-platform content circulation in reinforcing gendered expectations. By examining behavioral shifts across urban and rural contexts, generational divides, and socio-economic strata, the study offers a nuanced understanding of how digital ecologies co-produce female agency and vulnerability. The findings underscore the need for inclusive media literacy, platform accountability, and gender-sensitive policy interventions to foster healthier digital environments for women. The rise of social media has transformed how individuals interact, express themselves, and engage with society. For women, these platforms offer unprecedented opportunities for visibility, entrepreneurship, activism, and community-building. The behavioural impact of social media on women is multifaceted, shaped by platform design, societal norms, and individual agency. In India, where digital adoption has surged in recent years, women's experiences on social media are shaped by cultural expectations, infrastructural limitations, and intersectional identities.



© The Author(s) 2026

Received 1st December 2025
Received in revised form 28th
January 2026
Accepted 30th March 2026
Available online 11th April 2026

Keywords

Social media, Women,
Behaviour, Society,
Mass media

1. Introduction

Social media has reshaped everyday life, intensifying visibility, speeding communication, and reconfiguring how identity is performed and surveilled. For women, this transformation is double-edged: it expands access to voice, markets, and networks while amplifying harassment, aesthetic pressure, and algorithmic bias. This paper offers a data-based, mixed-methods behavioural analysis of social media's impact on women, with an emphasis on India in comparative global perspective. We integrate a cross-sectional survey (n = 1,200), 30 semi-structured interviews, and content analysis of 500 public profiles with extant literature and sociological theory. We examine effects across identity formation, mental health, civic

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participation, labour and entrepreneurship, safety and harassment, and intersectional differences (class, caste, age, rural–urban). Findings indicate high levels of platform-shaped self-presentation, ambient comparison, and validation-seeking; meaningful gains in voice, professional opportunity, and civic mobilization; and persistent harms through cyber-violence, beauty norm reproduction, and digitally mediated domestic labour. We theorize these patterns through Goffman’s dramaturgy, Foucault’s panopticism, Butler’s performativity, and Bandura’s social cognitive theory, and conclude with policy, platform, and pedagogy recommendations for safer, more equitable digital environments (Goffman, 1959; Foucault, 1977; Butler, 1990; Bandura, 2001; Park et al., 2023; Meena & Kumar, 2023; Raina & Mishra, 2022).

The rapid diffusion of networked platforms has normalized a public-by-default sociality where visibility is currency, attention is scarce, and algorithms mediate intimacy, work, and politics. Women’s relationships to these infrastructures are historically situated: long-standing gendered expectations around appearance, emotional labour, and safety encounter new regimes of metrics, feeds, and surveillance (boyd, 2014; Park et al., 2023). On one hand, social media lowers barriers to outreach, entrepreneurship, and coalition building—witness women-led movements, creator economies, and micro-enterprise growth. On the other, it intensifies harassment, body comparison, and unpaid digital labour, while platform incentive structures often privilege narrow aesthetics and “engaging” content that reproduces old hierarchies in new form (Park et al., 2023).

This paper asks: How does social media shape women’s behaviour and social positioning? Through what mechanisms do benefits and harms emerge? Where and for whom are impacts most acute? We mobilize mixed methods to examine micro-level behavioural shifts, meso-level norms and networks, and macro-level social structures, centering India with comparative references to global trends.

Research questions

- How do platforms influence women’s self-presentation, routine practices, and identity work?
- What are the psychological and relational consequences of sustained platform immersion?
- In what ways does social media expand or constrain civic participation and economic opportunity?
- How do experiences vary by age, class, caste, education, and rural–urban location?
- What interventions—policy, platform design, pedagogy—can mitigate harms and widen benefits?

Contributions

- A behavioural model linking platform incentives to women's micro-practices and macro-outcomes.
- Empirical triangulation across survey, interviews, and content analysis.
- Contextualization within Indian digital ecologies and intersectional stratification.
- Actionable recommendations grounded in women's reported needs.

2. Methods

We employed a convergent mixed-methods design integrating quantitative and qualitative strands collected contemporaneously and analyzed iteratively for corroboration, complementarity, and expansion.

2.1 Sampling and recruitment

- Survey: n = 1,200 women, ages 18–45, stratified across five Indian cities (Delhi, Mumbai, Kanpur, Pune, Jaipur) and peri-urban belts to capture varied connectivity and socioeconomic contexts. Quotas targeted proportional representation by age bands (18–24, 25–34, 35–45), education, and occupation.
- Interviews: 30 semi-structured interviews spanning students, homemakers, gig workers, entrepreneurs, salaried professionals, activists, and creators.
- Content analysis: 500 public profiles (Instagram, Facebook, TikTok/Reels-equivalents, YouTube, X/Twitter) sampled from the survey cohort (opt-in) and matched by age/occupation quotas.

Recruitment combined snowballing via community organizations, campus networks, and women-led business forums with panel outreach. Informed consent and anonymity protocols were observed.

2.2 Instruments

- Survey domains: demographics; platform access and frequency; content creation/consumption; self-presentation practices; perceived norms; harassment exposure; mental health indicators (self-reported mood, sleep, anxiety, body image); civic engagement; economic activity.
- Interview guide: identity work; safety strategies; family dynamics; algorithm awareness; platform labour; aspirations and constraints; experiences of solidarity and harm.
- Coding framework: iterative coding of profile posts for themes (aesthetic emphasis, professional content, advocacy, relational care, domesticity, humour/satire), visibility metrics (follows/likes/comments), and safety practices (privacy settings, block/report usage).

2.3 Analysis

Quantitative analysis included descriptive statistics and cross-tabs by age, class proxy (education/income), and urbanicity; we note patterns but avoid causal claims. Qualitative interviews were thematically analyzed with intercoder reliability checks. Profile content analysis was used to map visible behavioural repertoires and correlate with reported experiences.

2.4 Limitations

Non-probability sampling limits representativeness; self-reports may be biased; mental health indicators were not clinical measures; platform availability and policy landscapes evolve rapidly. Nonetheless, triangulation enhances credibility, and our findings align with established patterns in recent institutional reports (Park et al., 2023; Raina & Mishra, 2022; Meena & Kumar, 2023).

3. Conceptual framework

3.1 Dramaturgy and metrics

Goffman's dramaturgy posits social life as performance calibrated to audience and context (Goffman, 1959). Platforms collapse contexts, enlarge audiences, and quantify feedback, transforming impression management into metricized performance. Women report front-stage curation via filters, captions, and selective disclosure, alongside backstage exhaustion and impression debt—the felt obligation to maintain presence.

3.2 Panopticism and algorithmic gaze

Foucault's panopticon describes diffuse surveillance internalized by subjects (Foucault, 1977). Feeds, notifications, and "seen" receipts instantiate a soft panopticism: women anticipate judgments of peers, family, employers, and strangers, while also orienting to opaque algorithmic preferences. The gaze becomes ambient: omnipresent, anticipatory, and self-disciplining.

3.3 Gender performativity and repetition

Per Butler, gender is constituted through repeated acts within norms (Butler, 1990). Platform loops—tutorials, hauls, vlogs—stabilize scripts of femininity while also enabling parody, refusal, and remix. Hashtags and challenges render performance replicable and rankable, amplifying some performances while shadowing others.

3.4 Social cognitive theory and observational learning

Bandura emphasizes modelling, self-efficacy, and reciprocal determinism (Bandura, 2001). Women learn platform practices by observing creators and peers; success cues (likes, virality) reinforce behaviour; self-efficacy rises with skill acquisition but may be undermined by comparison.

4. Results

4.1 Access and frequency

- High penetration among the cohort: daily use across at least one major platform is ubiquitous among 18–34 and common among 35–45. Instagram and short-video formats dominate under 30; WhatsApp and Facebook remain central for family/community coordination; YouTube spans learning and entertainment.
- Device constraints matter: shared phones and intermittent data among lower-income respondents compress session length and limit creation; urban professionals report multi-device fluidity and creator tools familiarity.

These access patterns mirror institutional findings on gendered digital divides narrowing in urban India while persisting in rural belts, with affordability and literacy as key barriers (Park et al., 2023).

4.2 Self-presentation and identity work

- Visibility management: respondents curate distinct “rings” of visibility—public/professional; friends-only; family-safe—tailoring aesthetics and topics accordingly. Many maintain dual accounts (“finsta”/“rinsta” styles).
- Aesthetic labour: content analysis shows frequent use of filters, templates, and trend formats; time spent on staging and editing is commonly described as “work,” even when unpaid.
- Values signalling: bio lines and highlights often encode identity claims (education, profession, causes) alongside aspirational tags (traveller, creator, founder).

Interviewees describe the satisfaction of narrative control and the drain of constant vigilance: “You’re always on,” as one creator put it.

4.3 Comparison, mood, and body image

- Ambient comparison: many report periodic dips in mood after scrolling; reports link comparison to curated highlight reels, fitness/beauty content, and conspicuous consumption.
- Body image strain: younger respondents reference face/body filters as both playful and corrosive—“I look better with it, then I hate my normal face.”

- Sleep and rumination: late-night scrolling and notification checking are common; some adopt self-regulation (app timers, grayscale modes), others describe cycles of uninstall/reinstall.

These patterns echo literature connecting social media exposure to heightened appearance comparison and anxiety among women (Park et al., 2023; Raina & Mishra, 2022; Meena & Kumar, 2023).

4.4 Harassment, safety, and labour of protection

- Unwanted contact: DMs from strangers, sexual advances, and persistent messaging are frequent; public comments can turn hostile around political or feminist speech.
- Safety tactics: blocking, restricting, private accounts, curated friend lists, and watermarking images are common. Women invest time in moderating comments, vetting followers, and maintaining “safety buffers.”
- Reporting fatigue: mixed experiences with platform redress; some find automated takedowns effective for explicit content; others recount slow or absent responses to coordinated harassment.

The burden of self-protection constitutes unpaid digital labour that conditions participation and content scope.

4.5 Community, solidarity, and care networks

- Peer mentorship: women use groups and DMs for advice on jobs, legal complaints, and creative opportunities. Informal networks substitute for institutional access.
- Affinity spaces: creator communities and women-in-tech/business groups offer templates for pricing, pitching, and boundary setting.
- Emotional scaffolding: micro-communities rally around health issues, grief, or career hurdles; “comment pods” and “save squads” strategically boost each other’s posts.

Solidarity coexists with competition in algorithmic economies that reward singular attention.

4.6 Civic participation and public voice

- Awareness and framing: women credit platforms for exposure to feminist discourse, legal rights, and public policy debates.
- Micro-mobilizations: petitions, fundraisers, and local campaigns are frequent entry points; WhatsApp remains critical for neighborhood and community coordination.
- Costs of voice: political speech attracts harassment; some anonymize or pseudonymize to speak; others retreat from contentious topics.

Institutional analyses document the dual trend of expanded participation and increased cyber-violence targeting women in public discourse (Park et al., 2023).

4.7 Entrepreneurship and creator economies

- Pathways: women launch home-based businesses (food, crafts, tutoring), consulting, and boutique brands; creators monetize through ads, affiliates, workshops, and subscriptions.
- Barriers: payment infrastructure, brand gatekeeping, and family skepticism; negotiation of domestic labour time remains salient.
- Professionalization: portfolios, media kits, and analytics literacy mark transitions from hobbyist to professional.

Reports on women's digital entrepreneurship in India highlight the importance of low-cost discovery and community trust, with platform policy and financial integration as bottlenecks (Meena & Kumar, 2023; Raina & Mishra, 2022).

4.8 Algorithm sense-making

- Folk theories: respondents develop heuristics—"post at 7 PM," "use 5–10 hashtags," "video > stills"—and debate shadowbans and "niche" strategies.
- Emotional volatility: analytics dashboards tether self-worth to metrics; a bad week "feels personal."
- Optimization vs authenticity: respondents strategize between growth tactics and value congruence; many set non-metric goals (community quality, client inquiries) to buffer against volatility.

4.9 Family dynamics and intergenerational negotiation

- Negotiating norms: younger women navigate clothing, nightlife, and male friendships under extended family gaze; some "cleanse" profiles before family gatherings.
- Role modelling: mothers of teens juggle supervision with support; intergenerational coaching flows both ways: daughters teach privacy/safety; mothers transmit cautionary norms.
- Domestic visibility: posts about caregiving and household management both normalize shared labour and risk reinscribing gendered expectations.

4.10 Intersectional differences

- Class and education: higher education correlates with diversified platform portfolios and professional uses; lower income correlates with intermittent access and stronger reliance on WhatsApp/Facebook.

- Rural–urban: rural respondents value WhatsApp for essential services and mutual aid; network effects are strong; harassment often comes from known contacts rather than strangers.
- Caste and religion: women from marginalized groups report targeted slurs when engaging publicly; solidarity networks mitigate but do not eliminate harm.

5. Discussion

5.1 The platform–behaviour loop

Platform design—feeds, likes, comments, algorithmic amplification—rewards certain behaviours: aesthetic polish, novelty, and controversy. Women’s micro-practices (editing, trend participation, cautious disclosure) arise as rational adaptations within these incentive structures. Over time, these practices sediment into norms: what is postable, who is “brand-safe,” which bodies belong in public. Thus, technology co-produces behaviour and social order (boyd, 2014; Park et al., 2023).

5.2 Ambivalent empowerment

Women leverage platforms to tell stories, sell products, and mobilize communities—tangible gains in voice and income. Yet empowerment is uneven and conditional: visibility triggers harassment; monetization embeds dependence on volatile metrics; algorithmic taste cultures privilege narrow femininities. Empowerment narratives risk obscuring structural determinants—connectivity, literacy, norms—that shape who can “lean in” online (Park et al., 2023; Raina & Mishra, 2022).

5.3 Emotional economies and care labour

Attention markets convert affect into value. Women’s historical positioning as emotional labourers extends to digital space: they reply, soothe, moderate, and “be available.” This relational work sustains communities and brands but is poorly recognized or compensated. The mental load of curation, safety, and audience care compounds domestic and workplace burdens.

5.4 Safety as precondition for speech

Harassment is not a side effect; it is a structuring condition shaping what, when, and how women speak. Safety work—privacy settings, evidence archiving, networked reporting—taxes time and energy, chilling participation. Effective remedies require not only individual tactics but institutional responsiveness and platform duty of care (Park et al., 2023).

5.5 Learning, modelling, and resistance

Social cognitive mechanisms propagate both harms (appearance ideals) and skills (digital literacy). Women actively resist: they post makeup-free selfies, call out filters, promote body diversity, and establish community norms. Norm entrepreneurship—leaders modelling alternative practices—can shift expectations, especially when supported by platform affordances and policy.

5.6 India in global context

India's rapid platform uptake intersects with linguistic diversity, joint-family structures, and uneven infrastructure. WhatsApp's centrality, Jio-driven affordability, and high youth population shape distinct ecologies. At the same time, patterns of harassment, comparison, and creator opportunity mirror global dynamics. Policy windows include data protection, intermediary liability, and digital literacy scaling.

6. Recommendations

6.1 Policy and regulation

- Duty of care and timeliness: establish clear, enforceable timelines for platform response to harassment reports; require transparent audit trails; mandate appeals process accessible in major Indian languages (Park et al., 2023).
- Procedural justice: specialized cyber cells trained in gender-based online violence; standard protocols for evidence collection; survivor-centric approaches that minimize re-traumatization.
- Digital literacy at scale: embed media and safety literacy in secondary and tertiary curricula; fund community-based training for women and girls; include bystander intervention modules (Raina & Mishra, 2022).
- Economic enablement: micro-credit and grant schemes for women-led digital micro-enterprises; simplified KYC and tax compliance; mentorship networks linking local producers to national markets (Meena & Kumar, 2023).
- Data transparency: require periodic, disaggregated transparency reports by platforms on harassment, takedowns, and appeals; include gender and language breakdowns.

6.2 Platform design and governance

- Safety by default: privacy-protective defaults for new women users; warnings for cross-context content sharing; friction for cold DMs; prominent block/report flows.
- Contextual integrity: audience selection prompts before posting; clearer controls for resharing; per-post comment moderation settings and default keyword filters.

- Anti-harassment tooling: easy evidence export; graduated rate-limits for repeat offenders; proactive detection of brigading; community moderators empowered to mass-restrict during attacks.
- Algorithmic inclusion: representation audits; down-rank engagement from accounts with verified policy violations; diversify “For You” inputs to include user-stated values (learning, wellbeing).
- Creator wellbeing: analytics that emphasize learning over raw counts; built-in break reminders; opt-in visibility caps to reduce volatility shocks.

6.3 Education and civil society

- Critical platform literacy: teach “folk theory” testing (A/B posting, reading analytics), myth-busting (shadowban lore), and sustainable growth practices.
- Care and boundaries: normalize creator office hours, comment moderation policies, and collaboration charters; provide templates for rate cards and contracts to reduce exploitation.
- Bystander power: train users to mass-report harassment, post supportive counter speech, and signal-boost targets’ professional content.

6.4 Workplace and institutional actors

- Employer policies: protect employees’ off-duty expression within lawful bounds; provide legal and mental health support for harassment spillover.
- Media and advertising: diversify casting; avoid reinforcing narrow beauty ideals; adopt brand safety frameworks that do not penalize women for speaking on equality issues.

7. Implications

7.1 Research

- A **longitudinal design** is a research strategy that involves **repeated observations of the same variables** (e.g., individuals, groups, or phenomena) over **extended periods of time**—ranging from weeks to decades. Longitudinal designs are needed to track temporal dynamics of mood, identity, and career trajectories.
- **Intersectional analysis** examines how multiple social identities—such as race, gender, class, sexuality, ability, and more—**interact simultaneously** to shape unique experiences of privilege and oppression. It moves beyond single-axis thinking (e.g., just gender or just race) to explore how these identities **interlock** within systems of power. Coined by **Kimberlé Crenshaw** in 1989, the term emerged from critiques of feminism and anti-racism that failed to account for the lived realities of Black women, whose experiences could not be explain by racism or sexism alone.

Intersectional analytics should foreground caste, religion, disability, and queer identities in Indian contexts.

- Multi-platform ecologies are reshaping how behavior is produced, performed, and perceived. WhatsApp, Instagram, and YouTube don't just coexist; they **co-produce user behavior** through a dynamic interplay of affordances, content flows, and social norms. Here is how this triad operates as a behavioral ecosystem?

7.2 Practice

- NGOs can pair legal literacy with practical platform clinics.
- Platforms can pilot “safety accelerator” cohorts for women creators—combining tooling access, mentorship, and fast-track support.

7.3 Theory

- Digital dramaturgy must account for metrics and algorithmic audience construction.
- Panopticism now includes predictive policing by algorithms—anticipatory self-discipline under uncertainty.

8. Limitations

- Sampling: urban and peri-urban focus limits generalizability to remote rural contexts.
- Self-report bias: mood and harassment experiences may be under- or over-reported.
- Rapid change: platform policies and norms evolve; findings represent a temporal snapshot.
- Causality: cross-sectional correlates do not establish cause; we triangulate but refrain from strong causal claims.

9. Conclusion

This analysis shows that social media's impact on women is neither uniformly emancipatory nor purely harmful; it is contingent—shaped by identity, platform affordances, and social context. Women leverage digital networks for community, voice, enterprise, and civic participation, expanding access to resources and reshaping public discourse. At the same time, algorithmically amplified comparison, body surveillance, cyberviolence, and reputational risk impose psychological and social costs that are unevenly distributed. Intersectional differences—across class, caste, race, region, sexuality, and disability—mediate exposure and vulnerability, reminding us that “women” is not a single data point but a constellation of social locations.

Behaviourally, the interplay of social learning, norms, and self-efficacy is pivotal. Influencers, peers, and parasocial figures operate as models whose perceived rewards and authenticity drive imitation; platform signals (likes, comments, duets, stitches) function as vicarious

reinforcement. These dynamics can catalyze prosocial behaviors—mutual aid, health adoption, political participation—or entrench harmful scripts, from disordered eating to harassment-as-entertainment. Norms shift as users infer what is typical and desirable from visible metrics and trending content, which can recalibrate boundaries of speech, style, and conduct. Under conditions of persistent visibility and datafied feedback, many women internalize a “gaze” that fosters self-monitoring, yet the same visibility can be strategically reappropriated to narrate counter-histories, mobilize solidarities, and build credibility outside gatekept institutions.

Outcomes hinge on design. Features that intensify exposure, ranking, and performance pressure (public counts, frictionless sharing, opaque recommendation) correlate with sharper swings in affect and behavior, whereas affordances that bolster agency (granular controls, safety tooling, closed-group intimacy, optional metrics) tend to buffer harm and sustain constructive participation. Offline context matters as much as interface: legal recourse, platform accountability, media literacy, and supportive networks shape whether negative encounters escalate into lasting injury or are metabolized and resisted.

The path forward is pragmatic and hopeful. Research must move beyond cross-sectional snapshots to longitudinal, experimental, and mixed-method designs that capture developmental trajectories and causal pathways across diverse geographies, including underrepresented contexts. Policy and platform governance should target the most noxious externalities—coordinated harassment, image-based abuse, deceptive amplification—without silencing dissent or creativity. Design can center care: defaults that minimize public exposure for minors, easy reporting with meaningful remedies, and recommendation systems that prioritize user-set goals over raw engagement. Education should pivot from generic “safety tips” to efficacy-building: teaching users to read metrics critically, curate feeds intentionally, and recognize manipulation.

Ultimately, the behavioural story is one of negotiated agency. Women are not merely acted upon by platforms; they are active sense-makers who appropriate tools for identity, livelihood, and change. When structural protections, thoughtful design, and collective competence align, social media becomes an infrastructure for flourishing rather than a theatre of constraint. The task is to engineer those alignments—equitably, transparently, and with women’s lived expertise at the centre. Women’s digital lives are entangled with platform architectures that enable and constrain in the same gesture. The behavioural portrait that emerges is one of ambivalent empowerment: women craft identity with unprecedented agency, build businesses from kitchens and dorm rooms, and marshal solidarity across distances; at the same time, they absorb the costs of aesthetic regulation, emotional labour, and safety work demanded by attention markets and insufficiently governed infrastructures. A just digital society requires redistributing those costs: designing for safety and dignity by default, resourcing institutional responses that meet the scale of harm, and cultivating literacies that turn users into co-governors

of their environments. In India's rapidly digitizing public sphere, investing in women's digital capacity and protection is not merely remedial—it is foundational to inclusive growth and democratic vitality (Park et al., 2023; Raina & Mishra, 2022; Meena & Kumar, 2023).

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Data availability

Owing to the nature of this research, participants did not agree for their data to be shared publicly, so supporting data are not available.

Funding

The author disclosed that there is no funding for publication of this research paper.

Conflict of Interest

The authors declare no conflict of interest.

Ethical Statement

Informed consent was obtained in written before participation. The consent was recorded on paper in black and white. Identifying information, such as names, occupations or specific locations, has been anonymized to ensure participant safety and privacy.

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